



# Join our team **Dynamics 365 Project Manager**

## About Us

Positioned as a leading Microsoft Cloud Service Provider (CSP), we specialize in managed services, catering to a diverse clientele. Our clients rely on us to optimize their Digital Transformation Journey by leveraging the capabilities of Microsoft Dynamics 365 for their business operations. With a reputation for providing reliable IT system support and pioneering Dynamics 365 Solutions, we are committed to fostering innovation and excellence in the technology solutions arena. Our goal is to empower our clients to achieve their objectives efficiently and effectively, guiding them through the ever-evolving landscape of business and technology.

### **Overview of the Role**

Are you a seasoned project manager with a passion for guiding complex projects to successful outcomes? Join our esteemed team as a Dynamics 365 Project Manager and take the lead in managing end-to-end Dynamics 365 implementations. This role offers an exciting opportunity to work with a diverse clientele and play a pivotal role in driving project success from pre-sales through post-implementation support.

#### **Responsibilities:**

- Lead and oversee Dynamics 365 (CE &/or BC) implementations for a wide range of clients, ensuring successful delivery within scope, timeline, and budget.
- Collaborate closely with pre-sales teams to understand client requirements and develop compelling proposals that address client needs.
- Define project scope, objectives, timelines, and budgets, fostering clear communication and alignment among all stakeholders.
- Effectively manage project resources, including internal teams and external vendors, to optimize project outcomes.
- Configure, customize, and integrate Dynamics 365 solutions to meet the unique requirements of each client.
- Conduct thorough testing and user acceptance training (UAT) to ensure seamless implementation and adoption.
- Provide ongoing support and guidance to clients post-implementation, ensuring successful adoption and satisfaction.
- Proactively identify and mitigate project risks and issues, maintaining transparency and stakeholder confidence.
- Document project activities and maintain comprehensive project documentation for future reference and knowledge sharing.

### **Key Skills and Requirements:**

- Minimum of 3 years of proven experience as a Dynamics 365 Project Manager, with a track record of successful project delivery.
- In-depth understanding of Dynamics 365 functionality, with experience in Dynamics 365 CE and/or BC preferred.
- Strong grasp of project management methodologies, including Agile and Waterfall, with the ability to tailor approaches to project needs.
- Excellent communication, collaboration, and interpersonal skills, with the ability to build strong relationships with clients and internal teams.
- Exceptional organizational skills, with the ability to manage multiple priorities and thrive in a fast-paced environment.
- Demonstrated ability to deliver projects on time and within budget, with a results-oriented and proactive approach to problemsolving.
- Self-starter mindset with a passion for driving project success and continuous improvement.

### **Benefits:**

- Competitive salary and comprehensive benefits package.
- Opportunity to work with cutting-edge technology and a talented team of professionals.
- Dynamic and collaborative work environment that fosters creativity and innovation.
- Professional development and growth opportunities to enhance your skills and advance your career.

Join Software Dynamics Group and be part of a team that is passionate about helping businesses achieve success with Dynamics 365!

### How to Apply:

If you are enthusiastic about this opportunity and possess the required qualifications and experience, we invite you to join our team. Please send your resume and a compelling cover letter outlining your suitability for the role to *careers@softwaredynamicsgroup.com*. **Kindly use the job title as the subject line for your email.** We look forward to exploring your potential future with us.

### Deadline for Applications: [14th April,2024]

\*\*\*\* Please note: Only shortlisted candidates will be contacted.